

National Infrastructure Survey 2016

Norton Rose Fulbright conducted a survey of industry leaders at the *Financial Review National Infrastructure Summit* held in Sydney on 15-16 June 2016. Following are the results of that survey.

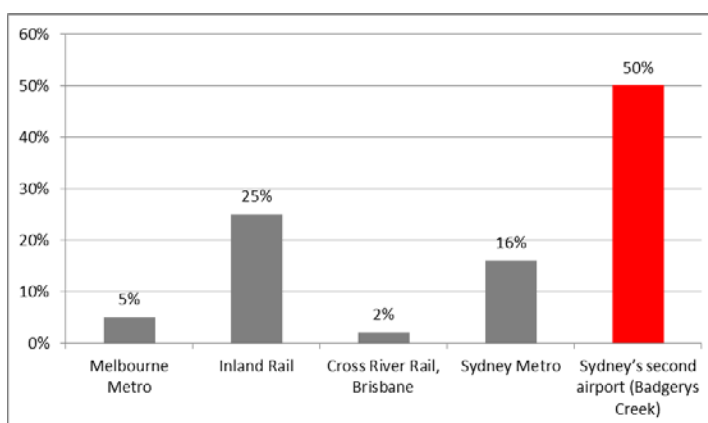
1. What is the most economically important infrastructure project currently in the development pipeline in Australia?

The **Western Sydney airport** at Badgerys Creek was voted as the most economically important project by 50% of respondents.

The **Inland Rail** project was nominated by 25% of respondents.

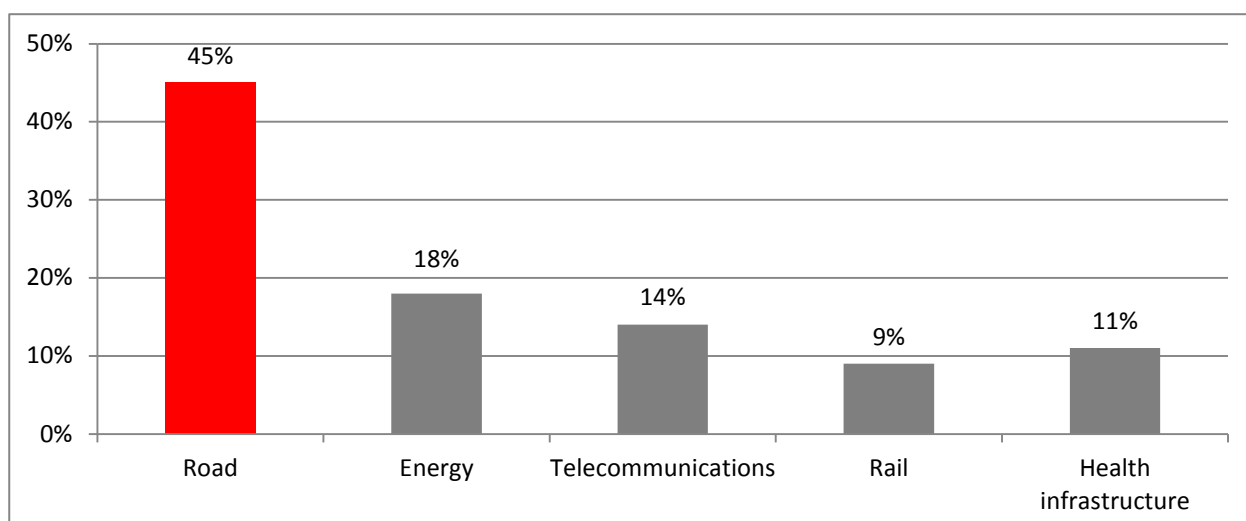
Sydney Metro was the third most common response, with 16% nominating this project.

One respondent said none of the projects were the most economically important, as “prioritising state-specific projects this way is unhelpful”.

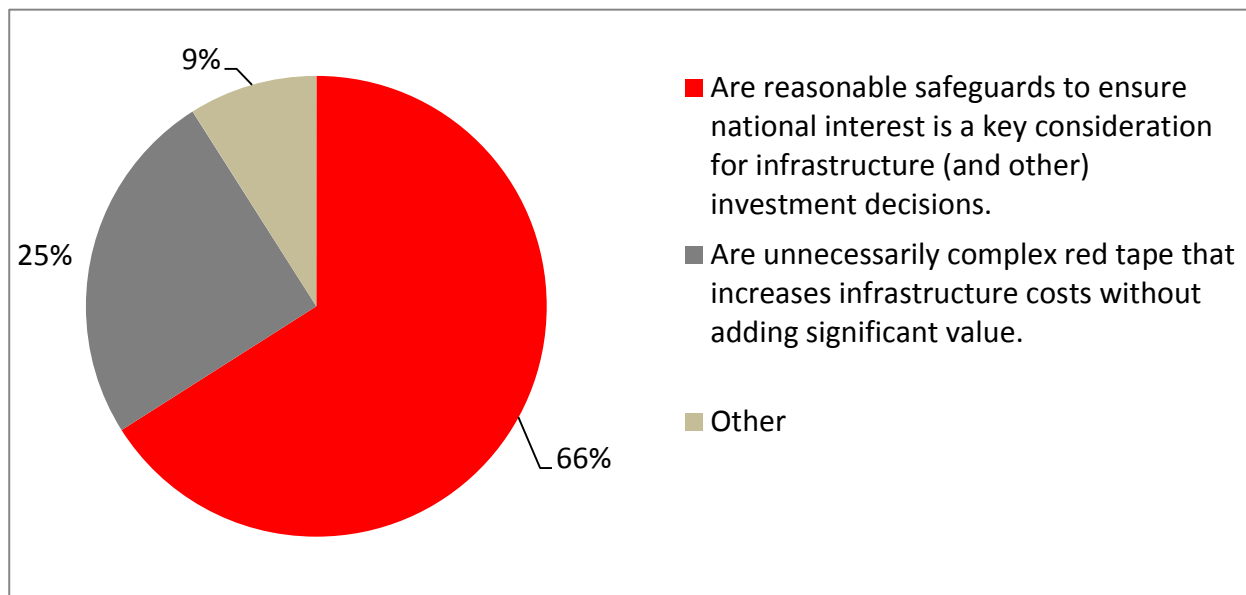


2. Which infrastructure type do you expect to be most affected by technology developments in the next 5-10 years?

Perhaps unsurprisingly given the presentations from Transurban and others, **road transport** (45%) was the infrastructure class considered by most to be the most exposed to technology developments in the medium term, followed by **energy** (18%) and **telecommunications** (14%).



3. Overall, the changes to Australia's foreign investment regime over the past six months:



The 'other' responses included comments including:

- Safeguards are not reasonable in protecting national interest
- Unnecessary, but will not significantly affect costs
- Without clear guidelines, more the latter [of the two statements], but otherwise in between the two. TransGrid, for example, had clear guidelines for transparency.
- Not as well publicised/understood as they could be.

4. The top three challenges for current Australian infrastructure developments.

The vast majority of respondents (80%) nominated **frequent changes of government/pipeline uncertainty** as the biggest challenge for current Australian infrastructure developments.

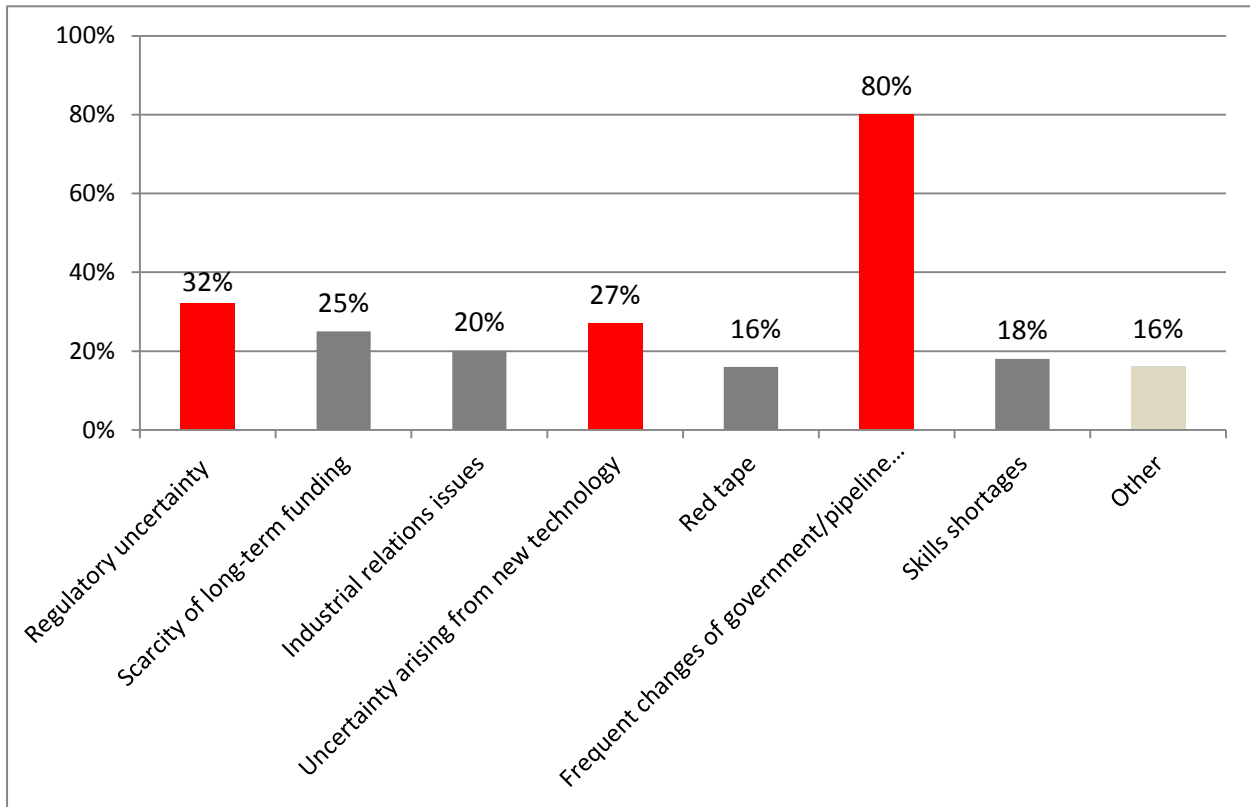
Almost a third (32%) of the industry leaders surveyed also nominated **regulatory uncertainty** as a top challenge and **uncertainty arising from new technology** was the third most commonly cited challenge (27%).

Although it missed out on making the top three, a quarter of respondents nominated **scarcity of long-term funding** as a top challenge (see over for the graph of the full results).

The 'other' responses to this survey question included the following comments, which echo several of the key themes arising during the discussions at the Summit:

- Structure of government and overlapping responsibilities for projects
- Project selection process deficiencies
- Structures and procurement methods attractive to the bulk of institutional investors
- High costs
- Lack of strategy and freight priority
- Single purpose interest groups
- Lack of a clear political decision making framework

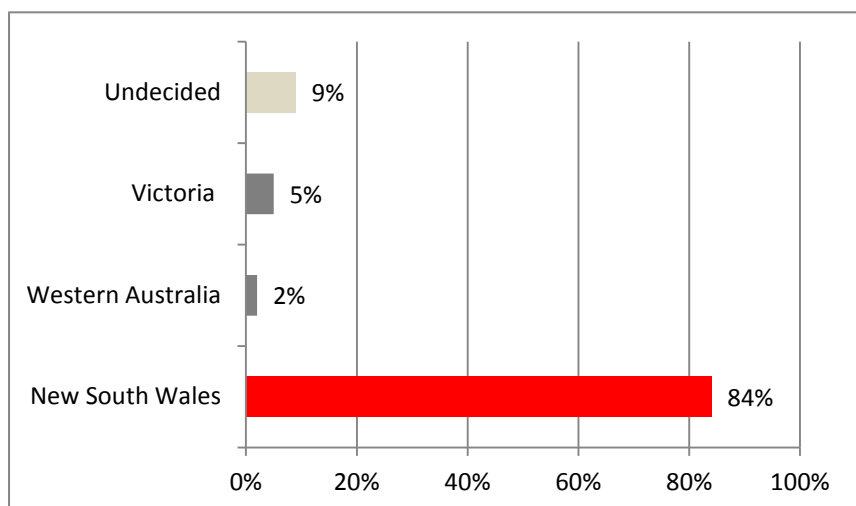
Top three challenges for current Australian infrastructure developments



Respondents were able to nominate up to three challenges in response to this question, so percentages add up to more than 100%.

5. Which State/Territory Government is doing the best job of delivering on the current and future infrastructure needs of its people?

The Baird State Government in New South Wales have reason to be pleased, with 84% of the infrastructure industry leaders surveyed voting them as the top-performing state/territory government in Australia.



Survey background

This survey was conducted by Norton Rose Fulbright in hard copy at the *Financial Review National Infrastructure Summit* in 2016, which was held in Sydney on 15-16 June 2016. Registered attendees at the Summit were invited to participate on a voluntary basis.

The 44 respondents included senior executives from utility operators, infrastructure financiers, investors, advisers, contractors, government, regulators and other industry participants. Respondents were based in all Australian states and territories, excluding Western Australia and Northern Territory.

For further information, contact a member of our [local Infrastructure team](#) or marnie.payne@nortonrosefulbright.com.

About Norton Rose Fulbright

“The team is known for multidisciplinary engagement with complex engineering and construction issues, with a strong focus on project finance, PPPs and dispute resolution mandates. Also has particularly extensive experience in the energy and resources infrastructure sector.”

Chambers Asia-Pacific, 2015

Norton Rose Fulbright is a leading global legal practice offering a full business law service to many of the world's pre-eminent corporations and financial institutions. We have more than 3,800 lawyers based in over 50 cities across Europe, the United States, Canada, Latin America, Asia, Australia, Africa, the Middle East and Central Asia.

Recognised for our industry focus, we are strong across all the key industry sectors: financial institutions; energy; infrastructure, mining and commodities; transport; technology and innovation; and life sciences and healthcare.

Knowing how our clients' businesses work and understanding what drives their industries is fundamental to us. Our lawyers share industry knowledge and sector expertise across borders, enabling us to support our clients anywhere in the world.

Wherever we are, we operate in accordance with our global business principles of quality, unity and integrity. We aim to provide the highest possible standard of legal service in each of our offices and to maintain that level of quality at every point of contact.

Law around the world

